





ROBERT MUTYABA- IT PROFESSIONAL

1. How has INT transformed you?

I always say that, the Oakseed Executive Leadership Programme is the most impactful course I have ever done in my life, yet probably also the shortest - six months! INT changed my outlook on life and gave me a new reach out of the walls of church. The new network of "Oakseeds" is just amazing. Leadership is practical, zealous and demonstrated. One word stuck with me and has affected how I view assignments; voluntary or not. No-Excuse Leadership. INT is truly transformational!

2. What are key transformations in your profession?

I am an IT professional. My job involves implementing accounting software for organizations.

I started RBM Systems Consult in 2007, with a goal to lead MIS and FMS implementations. This was also from the background of having worked in this field for about 5 years then. We have since grown to become the Premier Reseller for Intuit QuickBooks products in Uganda, and we have scooped various awards over the years, such as Sales and Marketing Partner for East Africa 2014, Most Valued Partner 2016 and others. Our desire is to help organizations bring efficient and transparent accounting systems and foster a culture of transparency.

We however, also wished to bring professionalism in software implementation to small and medium enterprises (SME) as much as is the case for large entitie that seek ERPs. We have built a standard methodology for doing this and we have brought transformation to this industry. This is one of the two significant contributions I believe we have made in this area.

The second one is that we have helped reduce software piracy and offered people reliable and authentic ways to buy and own software. Any one who runs and respects their business knows how important this is. Back then, in 2007 when we started, there was almost no single QuickBooks 2003 license making rounds in Kampala. The problem still exists today, but has significantly reduced and we know it will be eliminated as businesses understand the risks of software piracy.

On the other hand, we have brought on the market an open source ERP that we think is what organizations ought to use. Odoo ERP is higher in business scope than SAP and Microsoft Dynamics (of which by the way am a veteran), and closer to Oracle Financials; yet Odoo is just a fraction in cost. Moreover, Odoo beats all of them multiple times in ease of use. Being an open source solution, Odoo also offers a community edition - which means you can use at no cost except our implementation fees.

We offer the professionalism and experience of years to provide real solutions with

Odoo.

3. What is the impact of these transformations?

From a National transformation point of view, I strongly believe all our private and public sectors need to move into this direction and reduce hemorrhage. Big cooperations around the world are using Odoo ERP system including Toyota and Uganda Communications Commission.

I believe we could save a lot of money as a nation and spur much innovation for our young people if we formally decided that Odoo shall be our product of choice. Our young people will automatically find jobs learning to customize Odoo and build solutions for every kind of local need using this platform. Another critical thing is that when we learn to plan for our business cost, we learn to manage finances better. The benefits are countless!

4. What do you enjoy most about your career/job?

There are two things I enjoy most about my Career:

- 1) being able to help businesses organize their financial management in a professional way, and for non-profit entities to harness their information and effectively report to management, boards and donors.
- 2) Every employee that goes through my hands is a mentee. I enjoy seeing them grow, flourish and cherish RBM for making them more professional and their lives being transformed and fulfilled. I realize that I help them find purpose in life!

5. What is your favorite book?

My favorite book is the Bible. I read it daily. It has the answers for everyday life and for business.

6. What was your favorite INT book?

My favorite INT book was "Good to Great" by Jim Collins. It set me out to purposely practice and build a great company. It was a practical guide and key to exceptional business growth. I find it's principles timeless!

7. What became of your INT project?

After INT, community transformation took deeper roots in me especially as I looked at implementing my project. One thing led to another. Today, I am part of "Our Trees Our Future" (OTOF) as a founding board member, with a goal to plant a billion trees in Uganda. It was spurred by our community discussions as we carried out medical outreaches in Kayunga and planted at least 100,000 trees in Kayunga, Jinja, Buikwe and Namutumba! Now, what is amazing it that all this is not because I have a lot to give; no. We go out and it just happens - one connection leads to another, and before you know it, a goal is achieved!

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